

# REALTOR CLIENT REGISTRATION



**1025 Jonesville Rd., Columbus Township,  
Bartholomew County, Columbus, IN**

**AUCTION ENDS: Wednesday, September 8, 2010 – 2:00pm**

**CLIENT REGISTRATION DEADLINE: 2:00pm Tuesday, September 7, 2010**

**SALE LOCATION: ON-LINE ONLY**

Broker Participation is Invited & Encouraged: A Buyer Broker Commission (BBC), will be paid to the properly licensed broker whose prospective buyer purchases and closes on the real estate.

- Broker or Agent must contact the office of United Country Coffey Realty & Auction for a “Buyer Broker” registration form which must be filled out and returned by Tuesday, September 7, 2010 - 2:00pm EDT.
- The BBC will be calculated from the winning bid amount before Buyer’s Premium. The BBC split will be calculated based on the following:
  - A (4%) four percent BBC will be paid on the written opening bid amount.
  - A (1%) one percent BBC will be paid on the bid amount over and above the written opening bid.
    - Example: \$150,000.00 final bid (which equals a \$165,000.00 sale price) with a \$100,000.00 opening bid
      - \$100,000.00 written bid = 4% or \$4,000.00 BBC
      - \$50,000.00 bid over written opening bid = 1% or \$500.00 BBC
      - Total BBC = \$4,500.00
  - To qualify for a BBC the Buyer Broker or Agent must:
    - Register their customer by mail, email; fax or hand delivery of the “Buyer Broker” Registration Form signed by the Buyer and the Broker or Agent. The “Buyer Broker” Registration Form must be received at the office of United Country Coffey Realty & Auction no later than 2:00pm EDT, Tuesday, September 7, 2010.
    - Show the property to the bidder
    - Attend pre-auction inspections with their bidder
    - Attend to the bidder’s pre-auction needs and post auction needs
    - Attend the auction and sign the Auction Real Estate Sales Contract if their client is the winning bidder
- A BBC will be paid only upon closing of the transaction
- The BBC will be based on the final bid amount before the inclusion of the buyer’s premium commissions will be paid to a qualified licensed Real Estate Broker at final closing on this property.
- Prospects/Bidders who have dealt with United Country Coffey Realty & Auction throughout the marketing process will not be eligible for Broker registration.
- United Country Coffey Realty & Auction reserves the right to reject any “Buyer Brokers”

COMPANY \_\_\_\_\_

AGENT \_\_\_\_\_

CLIENT \_\_\_\_\_

\_\_\_\_\_  
Client Signature

\_\_\_\_\_  
Date

Return to: 6391 S. Old State Rd. 37, Bloomington, IN 47401

Fax: (812) 824-6090 E-mail: [jcoffey@unitedcountryin.com](mailto:jcoffey@unitedcountryin.com)

Internal Office Use

Received \_\_\_\_\_

Date

Time

By

\_\_\_\_\_  
Approved By